

# De-Risking Renewable Energy Investments in Developing Countries: A Multilateral Guarantee Mechanism

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## Abstract

Mitigation of global warming requires substantial investment in electricity generation from renewable sources. A large share of new generation capacity is required in regions with adverse financing conditions. We propose a guarantee mechanism at global level to reduce risk premia of renewable energy investments by means of risk pooling and increased market efficiency. Policy makers could establish this mechanism by scaling up risk guarantees of multilateral development banks and other financial institutions, positioning the mechanism as tool for development cooperation. We estimate the net present value of overall savings in remuneration at US\$<sub>2018</sub> 1.5 trillion globally for investments until 2030 with the largest relative savings (between 20.5 % and 22 % of originally expected remuneration) in Sub-Saharan Africa and the Maghreb. The savings outweigh the estimated average yearly operating cost. By lowering the cost of decarbonization in high risk countries, the proposed mechanism offers policy makers a tool to make current global mitigation pledges more achievable and enables the global community to pursue more ambitious climate action.

1 Averting the most serious impacts of climate change will require con-  
2 certed action at unprecedented scale. Current efforts pledged in the Paris  
3 Agreement are inadequate to achieve the 2 °C temperature stabilization ob-  
4 jective, much less the more ambitious 1.5 °C objective [Rogelj et al., 2016,  
5 IPCC, 2018]. Consequently, climate projections increasingly feature tem-  
6 perature or carbon overshoot scenarios [Geden and Löschel, 2017, Comyn-  
7 Platt et al., 2018, Asayama et al., 2019] and rely on negative emission tech-  
8 nologies such as bioenergy with carbon capture and storage [Obersteiner  
9 et al., 2018, Yan, 2018, Renforth, 2019]. However, these technologies are  
10 still untested at scale and, hence, pose uncertain technological and economic  
11 challenges [e.g., Fuss et al., 2014, Smith et al., 2016, Rogelj et al., 2018].

12 Instead of betting on uncertain technological progress, governments can  
13 focus on a rapid expansion of carbon neutral electricity supply using ex-  
14 isting renewable energy technologies. In this article, we therefore focus on  
15 electricity generated from renewable sources such as wind and solar power.  
16 If other sectors—such as transportation and industry—decarbonize through  
17 partial or full electrification, the necessity of rapid expansion scenarios [e.g.,  
18 Jacobson et al., 2017, 2018, Ram et al., 2019] with 80 % (100 %) carbon free  
19 electricity by 2030 (2050) increases. These aggressive expansion scenarios  
20 require substantial investment in all parts of the world, amounting to about  
21 US\$<sub>2018</sub> 60 to 120 trillion between 2015 and 2050 in developed economies,  
22 but also in developing countries with adverse financing conditions [Jacobson  
23 et al., 2017, IEA, 2018].

24 A large share of required investments depends on the financing condi-  
25 tions, which exhibit a large regional disparity for renewable energy projects  
26 [Schyska and Kies, 2020]. Recent studies confirmed a major impact of fi-  
27 nancing conditions such as investors' risk premia on the cost of electric-  
28 ity, particularly for renewable energy investments, [e.g., Schmidt, 2014, Egli  
29 et al., 2018, Steffen, 2018] and analyzed relevant drivers of risk [e.g., Schmidt  
30 et al., 2019, Polzin et al., 2019]. One of the main risks for investors is that of  
31 default on (governmental) power-purchase agreements or failure to disburse

32 feed-in tariffs [Polzin et al., 2019].

33 In this article, we explore how this major investment barrier can be ad-  
34 dressed with a guarantee mechanism for remuneration of electricity genera-  
35 tion from renewable energy projects. A guarantee mechanism for renewable  
36 energy payments can reduce the cost of decarbonization in the electricity  
37 sector of high risk countries by pooling risk from different countries and in-  
38 creasing market efficiency. By lowering the cost of decarbonization in high  
39 risk countries, the proposed mechanism offers policy makers a tool to make  
40 current mitigation pledges more achievable, enable the global community to  
41 attenuate serious economic consequences of climate change [e.g., Hanewinkel  
42 et al., 2013, Hsiang et al., 2017] and support sustainable recovery efforts in  
43 the wake of the COVID-19 crisis, which foresee large investments in clean  
44 energy technologies [IEA, 2020].

45 Investment guarantees for renewable energy are not a new idea. Our  
46 contribution to the literature consists in describing how a guarantee mech-  
47 anism for remuneration contracts of renewable energy projects could be  
48 operationalized at the global level, and in quantifying the potential savings  
49 it could yield in an aggressive expansion scenario—assuming that all con-  
50 tracts for remuneration are provided via auctions for support of electricity  
51 generation from renewable sources.

52 We find that the net present value of savings in a 10-year scenario  
53 amounts to US\$<sub>2018</sub> 1.5 trillion with the largest absolute savings in Cen-  
54 tral and South America, India and neighboring countries, as well as South  
55 and East Europe, followed by Sub-Saharan Africa and Southeast Asia. The  
56 largest relative savings (between 20.5 % and 22 % of originally expected re-  
57 munerations) can be attained on the African continent in Sub-Saharan Africa  
58 and the Maghreb, respectively. Expressed in terms of levelized cost of elec-  
59 tricity (LCOE), reductions of up to 31 US\$<sub>2018</sub>/MWh can be delivered in  
60 some regions. The guarantee facility could be financed by a multilateral al-  
61 liance of donor countries and by a participation fee collected from investors  
62 that is based on the amount of generated electricity. We estimate that

63 funding requirements amount to a yearly average of US\$<sub>2018</sub> 29 billion until  
64 2055<sup>1</sup>, which is in the range of current public finance for renewable energy  
65 investments.

66 Our study builds on a policy mechanism conceptualized and proposed  
67 for the European Union [Temperton, 2016, Agora Energiewende, 2018, New-  
68 Climate Institute, 2019] and describes the introduction of such a mechanism  
69 at the global level. We endogenize capacity expansion, investor interaction,  
70 and financing conditions, among others, in our simulations of renewable  
71 energy support policies. This allows us to assess resulting remuneration in  
72 the prevalent setting of auctions for support of electricity generation from  
73 renewable sources [IRENA, 2019].

74 For our renewable energy expansion scenario, we draw on a high-resolution  
75 analysis of a global electricity system relying on 100 % renewable energy  
76 sources that was published earlier in this journal [Jacobson et al., 2017]. By  
77 lowering the cost of capital for renewable energy investments and inducing  
78 at least partial convergence across countries, a multilateral guarantee mech-  
79 anism would help mitigate one of the main critiques leveled against such  
80 scenarios – insufficient reflection of the heterogeneity of real-world cost of  
81 capital [Egli et al., 2019] – while increasing overall economic efficiency.

82 The remainder of this paper is organized as follows. In Section 2, we  
83 discuss relevance, mandate, and structure of a guarantee mechanism at  
84 the global level. In Section 3, we provide an overview of our simulation  
85 model, which we detail in the methods. We present our results in Section 4.  
86 Section 5 concludes and provides policy implications.

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<sup>1</sup>We consider renewable energy investments between 2020 and 2030 with a guaranteed remuneration period of 25 years. Therefore, we provide cost figures until 2055.

## 87 2 A Multilateral Guarantee Mechanism for 88 Renewable Energy

89 Several converging trends are prompting countries around the world to scale  
90 up their investments in renewable energy. With rapidly falling technology  
91 costs, renewable energy sources offer an increasingly competitive alternative  
92 to traditional sources for countries looking to meet energy demand, expand-  
93 ing electricity access, and reducing their reliance on imported fuels. Under  
94 the Paris Agreement, these same countries have committed to deep decar-  
95 bonization by the second half of the century. This commitment is being  
96 implemented in a growing number of national and subnational jurisdictions  
97 through renewable energy deployment targets and support policies, aiming  
98 to drive investment in clean energy technologies and infrastructure [e.g.,  
99 IRENA, 2015, 2017].

100 Compared to conventional energy sources, whose costs are primarily de-  
101 termined by the cost of fuels, renewable energy technologies tend to be  
102 significantly more capital intensive, with a high initial capital expenditure  
103 [e.g., Hirth and Steckel, 2016, Egli et al., 2018]. This capital intensity com-  
104 prises the (upfront) investment cost—including the technology as such, but  
105 also land, construction, and project development costs—as well as financing  
106 costs. Given the decline in technology costs as well as operational improve-  
107 ments in construction and project development, financing costs have become  
108 the primary cost determinant for renewable sources [Waissbein et al., 2013].  
109 This sensitivity in financing costs dramatically affects the competitiveness  
110 of renewable energy technologies, and alters the marginal abatement cost  
111 of reducing greenhouse gas emissions [Schmidt, 2014].

112 Financing costs for renewable energy investments depend on a num-  
113 ber of factors, such as the cost of debt, the required return on equity, the  
114 debt to equity ratio, the period for which debt and equity need to be com-  
115 mitted, and fees paid for acquiring the required capital [Klessmann et al.,  
116 2013]. The risk of an investment directly affects the cost of capital, since it

117 causes lenders to raise the cost of debt through higher interest rates, and eq-  
118 uity investors to raise the cost of equity through higher return expectations  
119 [Markowitz, 1952]. Some sources of public finance—such as sovereign and  
120 multilateral lenders—are often less sensitive to risk, but the massive scale of  
121 investment needed to decarbonize the global energy system cannot be met  
122 with public funds alone [Masson-Delmotte et al., 2018]. In recent years,  
123 public funds have played a growing role in stabilizing renewable energy in-  
124 vestment volumes over time [Mazzucato and Semieniuk, 2018], underscoring  
125 the importance of public intervention to unlock private capital and mobilize  
126 the required levels of private investment.

127 Investment decisions in the private sector are based on the risk-return  
128 profile of investment opportunities [Markowitz, 1952]. Policy makers can  
129 thus lower financing cost by lowering the associated risks [Polzin et al., 2019].  
130 This is particularly relevant for developing countries, where much of the  
131 future energy sector investment will be needed, but informational, technical,  
132 regulatory, administrative, political, and financial barriers contribute to a  
133 higher perception of risk. Project developers in such countries therefore  
134 often struggle to access financing, and—where available—can only secure it  
135 at substantially higher cost than in developed countries [Waissbein et al.,  
136 2013].

137 Risk in renewable energy investments can take multiple forms, includ-  
138 ing technology or resource risk, grid and transmission link risk, currency,  
139 liquidity and refinancing risk, political and regulatory risk, as well as coun-  
140 terparty risk [IRENA, 2016]. For policy makers, this offers multiple levers  
141 to lower renewable energy financing costs and cost of greenhouse gas abate-  
142 ment by de-risking such investments [Schmidt, 2014]. An effective way to  
143 de-risk renewable energy projects in the electricity sector is to address one  
144 of the major risks perceived by investors: the default of the power off-taker  
145 [Polzin et al., 2019]. To this end, policy makers can transfer some or all of  
146 the resulting negative financial impact to a (multilateral) guarantee mech-  
147 anism [Waissbein et al., 2013]. Studies have shown that guarantees reduce

148 risk for investors and, thus, accelerate the deployment of and investment in  
149 renewable energy [Polzin et al., 2019].

150 Guarantees are usually issued by public entities such as governments and  
151 international finance institutions, and allow a limited amount of public funds  
152 to leverage multiples in private capital. In the context of renewable energy  
153 investments, for instance, public entities could backstop risks associated  
154 with renewable energy projects, and ensure that the investors receive the  
155 guaranteed remuneration for electricity generated by the project in the event  
156 a covered risk materializes. In return, investors pay a participation fee  
157 that helps defray some or all of the operating and maintenance costs of  
158 the guarantee. Guarantee mechanisms thus contribute to a more efficient  
159 market for risk by offering a risk pooling, thereby creating a benefit for all  
160 market actors [Zweifel and Eisen, 2012]. Overall, a guarantee mechanism  
161 helps to overcome market frictions, enabling renewable energy projects that  
162 were previously infeasible economically.

163 The disparity of risk perception is already large when considering the  
164 European Union. In 2016, [Temperton 2016] outlined a conceptual pro-  
165 posal and roadmap for a guarantee facility to insure remuneration of re-  
166 newable electricity projects in the European Union—the Renewable Energy  
167 Cost Reduction Facility (RE-CRF). The study proposes a voluntary con-  
168 tractual mechanism to help lower the cost of capital for renewable energy  
169 investments across Europe. Participating Member States would enter into  
170 a contract with a creditworthy institution at the European level, i.e., the  
171 RE-CRF, which in turn would (under certain conditions) provide investors  
172 with a guarantee for remuneration promised by the Member State. I.e., eli-  
173 gible investors continue to receive remuneration for their protected projects  
174 from the RE-CRF if the corresponding Member State defaults to pay the  
175 remuneration.

176 The RE-CRF would be financed from three sources. First, Member  
177 States would provide a share of the financing needed to set up the facility  
178 and it would be primarily financed from the European Union budget. Sec-

179 ond, participating investors would be charged a fee of 1 €/MWh to cover the  
180 operating expenses of the facility and contribute to its maintenance. Third,  
181 beneficiary Member States would commit to (later on) repaying any pay-  
182 ments made to investors under the facility in case the guarantee is drawn.  
183 [Agora Energiewende](#) [\[2018\]](#) has estimated that such a RE-CRF could lower  
184 the economic dead-weight cost of achieving the 2030 renewable electricity  
185 deployment target by approximately € 34 billion (approx. US\$ 38 billion),  
186 making the market for risk more efficient, comparable to an insurance com-  
187 pany.

188 Given the even greater heterogeneity of country risk profiles and financ-  
189 ing costs beyond Europe, a similar guarantee mechanism deployed at the  
190 global level could yield significantly larger savings. We estimate these po-  
191 tential savings in the remainder of this paper (Sections [3](#), [4](#), and [5](#)).

192 The institutional setup of a guarantee mechanism at a global level would  
193 necessarily differ. Whereas the proposed European RE-CRF could draw on  
194 existing governance and budgetary structures of the European Union, an  
195 international guarantee mechanism would require multilateral cooperation  
196 to establish suitable institutional and policy frameworks. It would not have  
197 to start from scratch, however. With its aim to improve availability of  
198 renewable energy finance and thereby accelerate access to sustainable elec-  
199 tricity, an international guarantee facility could fall within the institutional  
200 mandate of existing organizations, in particular multilateral finance insti-  
201 tutions such as the World Bank Group and regional development banks.  
202 Such institutions already provide guarantees at smaller scales, for instance  
203 through the Multilateral Investment Guarantee Agency.

204 Only about 4 %—or equivalently US\$ 1.8 billion—of overall US\$ 43.1 bil-  
205 lion in climate finance issued by multilateral development banks in 2018 was  
206 allocated to guarantees [\[Inter-American Development Bank, 2019\]](#). Increas-  
207 ing these guarantees has been described as “relatively simple in terms of  
208 policy and execution”, as it would only require scaling up existing capabili-  
209 ties and adopting limited policy changes [\[Bielenberg et al., 2016\]](#). Still, the



210 mobilization of funds to operationalize an international guarantee mech-  
211 anism for investments in electricity from renewable sources would not be  
212 trivial.<sup>2</sup> A significant share of the required funds would come from the par-  
213 ticipation fee paid by investors, which we propose to set at US\$<sub>2018</sub> 1 for  
214 each MWh covered under the mechanism. This still leaves a capitalization  
215 gap, however, which we discuss further below.

216 Determining the capital requirement of a guarantee mechanism requires  
217 an assessment of the likelihood and frequency of the guarantee being drawn  
218 due to default of renewable electricity remuneration arrangements in par-  
219 ticipating jurisdictions. In this article, we merely provide a first heuristic  
220 estimate. Given the central role of governments in ensuring the remunera-  
221 tion of renewable electricity projects—either because they are themselves  
222 the power off-takers, or because they are liable for enforcing support poli-  
223 cies such as feed-in tariffs—sovereign default rates can serve as an initial  
224 proxy of default risk.<sup>3</sup> remuneration. Yet, sovereign default rates can serve  
225 as a baseline and are frequently used to determine default risk in renewable  
226 electricity projects as it is a key driver of the credit worthiness of a project  
227 [Micale et al., 2013].

228 According to Standard & Poor’s 2018 Global Rating, the sovereign local  
229 currency average default rate across all rated countries between 1993 to  
230 2018, based on the number of issuers defaulting on sovereign debt, was  
231 0.58 % in one year and 6.80 % cumulatively over 15 years [Witte et al.,  
232 2019]. Additionally, a recent evaluation of sovereign debt restructurings  
233 over the last two centuries has shown that full repudiation is rare, with a  
234 median recovery rate after default in excess of 50 % [Meyer et al., 2019]. In  
235 the scenario we assume in this paper of full power sector decarbonization

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<sup>2</sup>A suitable governance framework would require the buy-in of participating countries. But even if a gradual introduction with an initial coalition of a limited number of like-minded countries is more feasible, the ability of the guarantee mechanism to mobilize greater investment flows would likely attract growing participation over time.

<sup>3</sup>We acknowledge that sovereign default rates are a lower bound to default risk as governments might prioritize other liabilities over renewable electricity

236 by 2050, even a conservative assumption (accounting for lemon markets,  
 237 among others) that 1.5% of remuneration arrangements in any given year  
 238 will experience default suggests a maximum amount of US\$<sub>2018</sub> 3.3 billion  
 239 is at risk in the first year, growing to a maximum of US\$<sub>2018</sub> 40 billion  
 240 at risk by 2030.<sup>4</sup> As mentioned earlier, the vast majority of this funding  
 241 requirement would be offset by the participation fee of US\$<sub>2018</sub> 1 for each  
 242 MWh covered under the mechanism: Fees add up to US\$<sub>2018</sub> 3.2 billion in  
 243 the first year and US\$<sub>2018</sub> 39 billion by 2030.

244 The remaining gap could be funded by a coalition of multilateral and  
 245 regional development banks as well as individual donor countries. The re-  
 246 quired amount is not outright unrealistic when compared to current annual  
 247 flows of public investment in renewable energies of US\$ 54 billion [Buch-  
 248 ner et al., 2019]. Furthermore, existing guarantee mechanisms<sup>5</sup> already  
 249 dedicated to securing renewable energy investments could be counted to-  
 250 wards this amount. In all cases, the savings we estimate below from lower  
 251 financing costs under a guarantee mechanism fully outweigh the funding  
 252 requirements.

253 To further attenuate funding requirements of donor countries in the long  
 254 run, the opportunity of countries to participate in the guarantee mechanism  
 255 could be made contingent on an indemnity agreement. Similar to the Eu-  
 256 ropean RE-CRF, countries would formally pledge to reimburse any guar-  
 257 antees drawn from the mechanism in the event of default. Depending on  
 258 its institutional mandate, the mechanism itself could seek recovery when  
 259 countries renege on their pledge. Delayed reimbursement could be sub-

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<sup>4</sup>These figures are calculated assuming that all countries included in our model (see Table 1) participate in the guarantee mechanism. Also, we assume a project lifetime of 25 years and consider investments between 2020 and 2030. Accordingly, the amount at risk grows from 2020 until 2030 with an increasing number of projects, stays on its maximum between 2030 and 2040, and declines from 2040 until 2055 due to projects rotating out of the guarantee mechanism.

<sup>5</sup>These may include risk guarantees of development finance institutions or export credit agencies, guarantees by national or subnational government agencies, and central bank or state-level bank guarantees, among others [Micale et al., 2013].

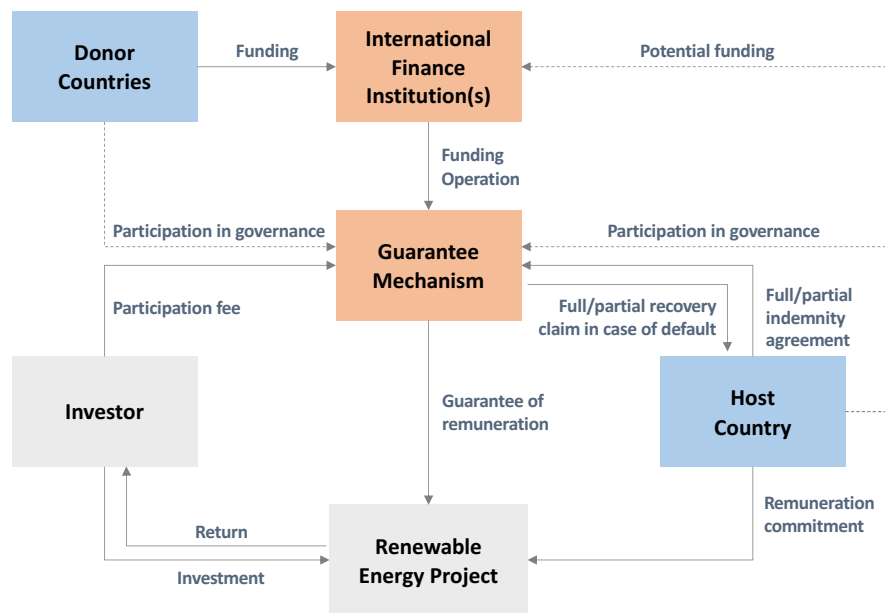


Figure 1: Structural arrangements, dependencies, relationships, and responsibilities of a potential guarantee mechanism. Country-level stakeholders are depicted in blue, international agencies in orange, and project level stakeholders in grey.

260 ject to penalty interest to dissuade defaulting countries from holding back  
261 repayment. Countries in default that altogether refuse to honor their reim-  
262 bursement pledge would lose access to the guarantee mechanism, creating  
263 a strong incentive to play by the rules.

264 In some cases, holding the defaulting countries liable for recovery may  
265 not be equitable, however, especially in the case of low-income countries  
266 already faced with budgetary and other socioeconomic constraints, or in  
267 the event of external systemic shocks such as a financial crisis. *Because*  
268 *investments in renewable energy projects also generate profits that accrue*  
269 *at least in part to high-income countries, moreover, such lenience would not*  
270 *be purely altruistic.* Alternative recovery models could rely on a higher par-  
271 ticipation fee by investors, which will typically originate from high-income  
272 countries, or creation of a hardship fund by donors to indemnify defaulting  
273 countries on a case-by-case basis. The substantial funds held in reserve for  
274 the contingency of a default could also be reinvested in readily marketable,  
275 low-risk securities to generate interest that can help cover such contingen-  
276 cies or be used to build human and technical capacity in countries so as to  
277 enable their participation in the guarantee mechanism.

278 Overall, thus, the multilateral guarantee mechanism would bear struc-  
279 tural similarities to the RE-CRF proposed for a European context, including  
280 the reliance on participation fees and on a public source of funding to fill  
281 the capitalization gap. It would also have to reflect vastly different national  
282 circumstances at the global level, however, which would potentially necessi-  
283 tate a different recovery mechanism as well as other modifications from the  
284 European context. Existing entities such as the Green Climate Fund have  
285 shown that the establishment and governance of multilateral institutions is  
286 a complex and highly political exercise. *In any event, the creation of a mul-*  
287 *tilateral guarantee mechanism would necessarily be preceded by extensive*  
288 *negotiations to secure consensus across parties and to make the outcome*  
289 *mutually acceptable.* The broad parameters of we have outlined here are  
290 but a tentative first effort to envision how such an entity could be designed.

291 In Figure 1, we visualize the structure of this potential design and the  
292 relationships of actors involved in operationalizing it, summarizing the dis-  
293 cussion of the previous paragraphs. With funding in the magnitude of cur-  
294 rent international flows of finance into renewable energies, donor countries  
295 could establish a guarantee facility, pooling the risk of default and providing  
296 a more efficient market for renewable electricity projects around the world.

297 In the future, such guarantee mechanism could transform into a lending  
298 or grant-making facility once a certain penetration of renewable electricity  
299 has been achieved globally, relying on the—by then established—structure.  
300 In the following section, we describe essentials of our model framework  
301 which we use to simulate savings initiated by the guarantee mechanism.  
302 We substantiate the model in Section 5.

### 303 3 Model Framework

304 We combine an aggressive scenario of renewable capacity expansion and  
305 a framework of auctions for renewable electricity support to estimate the  
306 financial impact of the guarantee mechanism for remuneration contracts  
307 of renewable electricity projects. Starting from the roadmap for capac-  
308 ity expansion, we model auctions for support of electricity generated from  
309 renewable sources in 14 key countries in a setting with and without a guar-  
310 antee mechanism. As discussed in the previous section, the introduction  
311 of a guarantee mechanism reduces investor risk premia. This reduction is  
312 reflected in the financing cost, which in turn affects bidding behavior in  
313 auctions for renewable electricity support.

314 We assume an expansion pathway proposed by Jacobson et al. [2017],  
315 [2018]. It leads to a fully renewable energy system by 2050, meaning that  
316 all electricity generation is renewable, and other areas such as transporta-  
317 tion and residential heating have been electrified. The pathway proposed  
318 by Jacobson et al. [2018] and his previous work have been discussed contro-  
319 versially in the literature [e.g., Clack et al., 2017]. It assumes a comparably

320 aggressive expansion to 100 % renewable electricity with a very high pene-  
 321 tration of renewables. With the projected investment of US\$<sub>2015</sub> 124.7 tril-  
 322 lion until 2050 (i.e., US\$<sub>2015</sub> 3.5 trillion per year), it lies slightly above the  
 323 model average of about US\$<sub>2015</sub> 3.2 trillion reported by [McCollum et al.](#)  
 324 [\[2018\]](#). But, other 1.5 °C pathways discussed in [McCollum et al.](#) [\[2018\]](#) esti-  
 325 mate capital expenditures similar to or above Jacobson [cf., [Fujimori et al.](#),  
 326 [2014](#), [Kriegler et al.](#), [2017](#), [Luderer et al.](#), [2013](#)]. [Jacobson et al.](#), [2018](#)  
 327 proposes a total production capacity of 52 TW with a global final energy  
 328 demand of 373 EJ per year in 2050, which is on the lower end of compara-  
 329 ble projections [cf., [Grubler et al.](#), [2018](#)]. We extract from [Jacobson et al.](#)  
 330 [\[2017\]](#) capacity additions of 139 countries until 2020, 2025, and 2030 from  
 331 [Jacobson et al.](#) [\[2018\]](#) and interpolate capacity additions for single years.

332 Roadmaps for 100 % renewable energy supply increasingly rely on auc-  
 333 tions for renewable electricity support and over 90 governments have shifted  
 334 their current support mechanism to auctions [e.g., [Ram et al.](#), [2019](#), [IRENA](#),  
 335 [2019](#)]. Therefore, we assume that the capacity additions will be entirely  
 336 managed with this support instrument<sup>6</sup> and we calculate remuneration ac-  
 337 cordingly. For our model, we assume one auction per country and year - this  
 338 is an abstraction from reality, where multiple auctions (typically about 4)  
 339 are held per country. By adjusting bidder numbers per auction, our results  
 340 are robust to this simplification.

341 We follow [Matthäus et al.](#) [\[2019\]](#) in their approach and weave real op-  
 342 tions theory into the bidding behavior of participants. Contradicting con-  
 343 ventional wisdom and modelling, bidders do not bid under the assumption  
 344 of certain delivery of the project. Instead, they perceive the project as a  
 345 real option, similar to a financial put option. This means, they acquire the  
 346 right, but not the obligation to develop a renewable energy project and bear  
 347 the option of non-realization in mind. This lowers demanded support levels

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<sup>6</sup>A staggering amount of 97.5 GW of renewable capacity was auctioned from 2017 to 2018, equalling about 20 % of worldwide capacity additions in solar and wind during the same period [\[IRENA, 2019, IEA, 2019\]](#). With more and more countries shifting their policy framework to auctions, this share will further increase in the future [\[IRENA, 2019\]](#).

We cluster countries into regions with comparable economic outlooks and macroeconomic data. For each cluster, we select a representative country.

Continents	Regions	Code	Representative	Code
Africa	Maghreb	MAG	Egypt	EGY
	South Africa	ZAF	South Africa	ZAF
	Sub-Saharan Africa	SSA	Nigeria	NGA
Asia	China and Neighbors	CHN	China	CHN
	Central and North Asia	CNA	Russia	RUS
	Middle East and Arabia	MEA	Qatar	QAT
	India and Neighbors	IND	India	IND
	Southeast Asia	SEA	Indonesia	IDN
Australia	Australia and New Zealand	ANZ	Australia	AUS
Central and South America	Central and South America	CSA	Brazil	BRA
Europe	Central and North Europe	CNE	Germany	GER
	South and East Europe	SEE	Italy	ITA
North America	North America	NAM	USA	USA
North/South America	Chile and Mexico	CME	Chile	CHL

Table 1: **Regional Clustering of Simulation Study**

348 drastically. We adapt the empirically validated model to 14 model countries  
 349 (see Table 1). Based on these country-level results, we estimate a corridor  
 350 of savings on a regional and worldwide level.

351 Even though the guarantee mechanism would not address major political  
 352 or inflation-related risks, it would cover the possibility of default on power  
 353 purchase agreements or feed-in tariffs, as discussed previously. A reliable  
 354 power purchase agreement or tariff scheme profoundly affects the risk assess-  
 355 ment performed by project developers. Their risk calculation after utilizing  
 356 their real option to build is reflected in their cost of debt (CoD) and cost of  
 357 equity (CoE) [Waissbein et al., 2013, Schmidt, 2014], which are pooled in  
 358 the weighted average cost of capital (WACC).<sup>7</sup> The WACC has a substan-

<sup>7</sup>Note that investors use the WACC to calculate project risk under the assumption of realization, i.e. after resolving the uncertainty of the real option. Therefore, WACC and

359 tial impact on the financing costs of renewable energy projects [Egli et al.,  
 360 2018, Schmidt et al., 2019] and consequently influences bids in renewable  
 361 electricity support auctions. We assume WACC on a country-level, and use  
 362 financial data provided by [Damodaran 2019] to identify the respective CoD  
 363 and CoE. We then run our simulation for two scenarios—with and without  
 364 a guarantee mechanism—and reduce the CoD and CoE to reflect the lower  
 365 risk of default in the former scenario. Drawing on the study by [Agora  
 366 Energiewende 2018], we assume a participation fee of 1 US\$<sub>2018</sub>/MWh to  
 367 benefit from the guarantee mechanism.

368 With the capacity expansion, auction framework, and risk premium as  
 369 given parameters, we simulate outcomes of auctions for renewable electric-  
 370 ity support. We conduct a Monte Carlo simulation with 100 samples for  
 371 each country, technology, and year to account for idiosyncratic sampling  
 372 bias in our computational model. Simulations are performed with MATLAB  
 373 R2019a. Below, we use average values from the Monte Carlo sample, and  
 374 discount support payments to 2020 to permit comparison between countries.

## 375 4 Reduction in Financing Cost: Global Re- 376 sults

377 The proposed guarantee mechanism could yield substantial benefits for  
 378 large parts of the world, see Figure 2. Based on our simulation of 14 re-  
 379 gions, the net present value of cumulative savings in the nine benefitting  
 380 regions (CNA, CSA, IND, MAG, SEA, SEE, SSA, ZAF, CME) amounts  
 381 to US\$<sub>2018</sub> 1,547 billion in 2020 (including participation fee). This figure is  
 382 equivalent to 7.2% of the cumulative GDP<sub>2018</sub> of these regions, according to  
 383 World Bank Data<sup>8</sup> and falls somewhere between the GDP<sub>2018</sub> of Australia  
 384 and the Republic of Korea. For two regions (CHN, MEA), the expected par-

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real option do not account for the same uncertainties.

<sup>8</sup><https://data.worldbank.org> Indicator NY.GDP.MKTP.CD



385 participation cost outweighs the expected savings, while the remaining three  
 386 regions (AUS, CNE, NAM) do not profit from a guarantee mechanism due  
 387 to high existing trust levels of investors. Our findings remain valid in the  
 388 event of rising or declining general interest rates. We leverage an effect of  
 389 added country risk, which is independent of the base rate (see Section 5).

390 We present results per region in Table 2. SEE realizes the largest abso-  
 391 lute savings (about US\$<sub>2018</sub> 500 billion), which results from a comparably  
 392 large expansion of capacities and a substantial reduction in capital costs.  
 393 The largest relative savings (between 20.5 % and 22 % of originally expected  
 394 remuneration) can be attained on the African continent in SSA and MAG,  
 395 respectively. This substantial gain stems from high reductions in cost of  
 396 capital of about 6 and 7 percentage points, respectively. When measur-  
 397 ing savings in terms of GDP, SSA and MAG profit most. The savings  
 398 amount to 16.2 % and 14.6 % of their GDP in 2018, respectively. In CSA,  
 399 the comparably large share of capital costs in the LCOE allows for a pro-  
 400 nounced effect of the guarantee mechanism, with an expected reduction  
 401 in LCOE of 26 US\$<sub>2018</sub>/MWh. Changes in LCOE illustrate the effect of  
 402 a guarantee mechanism in regions which do not profit from a guarantee  
 403 mechanism. In CHN and MEA, the net effect in terms of LCOE reduction  
 404 is 0 US\$<sub>2018</sub>/MWh. In other words, the participation fee of 1 US\$<sub>2018</sub>/MWh  
 405 outweighs the savings. AUS, CNE, and NAM would suffer from the partic-  
 406 ipation fee without experiencing a reduction in risk premia. This increases  
 407 the LCOE by 1 US\$<sub>2018</sub>/MWh. Thus countries from AUS, CNE, and NAM  
 408 would not participate as host countries, but still be involved as donor coun-  
 409 tries in the mechanism.

410 Factoring in our more aggressive renewable electricity expansion sce-  
 411 nario, these results are comparable in magnitude to findings of Agora En-  
 412 ergiewende [2018]. The authors propose a reduction of financing cost of  
 413 approximately US\$<sub>2018</sub> 40 billion (€ 34 billion) in the European Union,  
 414 and of US\$<sub>2018</sub> 12 billion (€ 10 billion) in the Southeast European Member  
 415 States. Their scenarios are based on the European Union policy objective

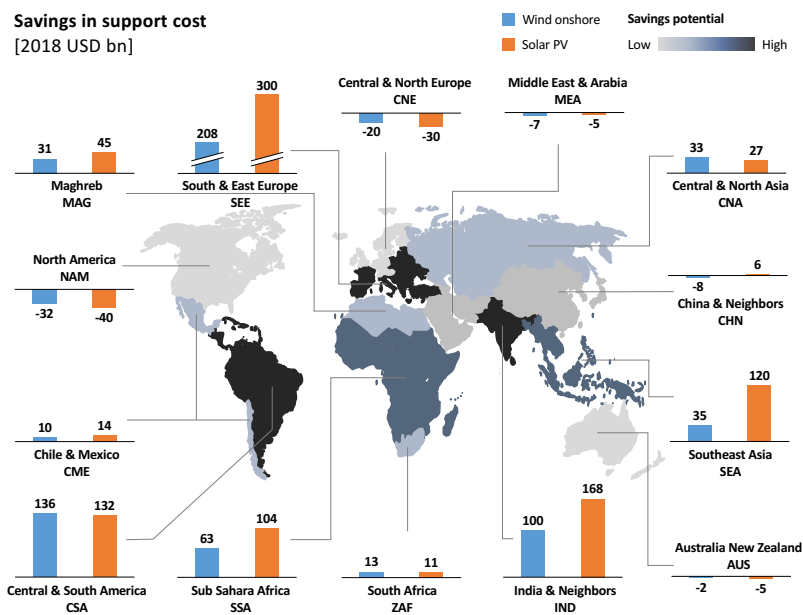


Figure 2: Net present values of savings induced by a guarantee mechanism, including participation fee of 1 US\$<sub>2018</sub>/MWh. We report savings in contracts issued between 2020 and 2030 in US\$<sub>2018</sub> billion. Nine regions profit substantially (CNA, CSA, IND, MAG, SEA, SEE, SSA, ZAF, CME), while for the remaining five regions (AUS, CHN, CNE, MEA, NAM) participation cost outweighs the reduction of risk premia or no risk reduction takes place due to initial high trust of investors.

We report absolute savings in billion US\$<sub>2018</sub>, relative savings in percentage of initial expected remuneration and in percentage of the GDP<sub>2018</sub> of the region, and savings in LCOE in US\$<sub>2018</sub>/MWh. All numbers include participation fees.

	Savings remuneration						Reduction LCOE			
	[billion US\$ <sub>2018</sub> ]			[% remuneration]			[% GDP]	[US\$ <sub>2018</sub> /MWh]		
	Wind	Solar	Total	Wind	Solar	Total	Total	Wind	Solar	Total
AUS	-2.3	-4.8	-7.1	-1.4	-1.7	-1.6	-0.4	-1	-1	-1
CHN	-8.4	6.3	-2.1	-0.7	0.2	-0.1	0.0	0	0	0
CME	9.5	13.5	23.0	3.9	3.4	3.6	1.5	7	2	3
CNA	33.4	26.8	60.2	9.6	12.0	10.6	3.1	3	5	4
CNE	-20.1	-29.6	-49.7	-1.6	-1.2	-1.4	-0.3	-1	-1	-1
CSA	135.6	132.1	267.7	14.1	14.3	14.2	8.5	53	17	26
IND	100.2	167.8	268.0	8.8	9.8	9.4	8.5	7	7	7
MAG	30.5	44.5	74.9	21.4	22.4	22.0	14.6	39	27	31
MEA	-6.5	-4.5	-11.0	-2.0	-0.9	-1.3	-0.4	0	0	0
NAM	-31.5	-39.7	-71.2	-1.6	-1.6	-1.6	-0.3	-1	-1	-1
SEA	34.8	120.4	155.2	10.4	10.1	10.2	4.8	29	8	9
SEE	207.6	299.6	507.2	12.2	14.4	13.4	7.6	11	16	13
SSA	63.1	104.3	167.4	19.9	20.9	20.5	16.2	32	22	25
ZAF	12.8	10.8	23.6	9.9	10.7	10.2	6.4	8	6	7

Table 2:  
**Simulation Results for Savings in Remuneration on Regional Level**

416 for 2030, which aims for a share of at least 32 % of renewable energy (across  
417 all energy sources), while our scenario aims for a share of 80 % of renewable  
418 electricity by 2030, in line with ambitious decarbonization targets. Also,  
419 our definition of SEE includes Belarus, Turkey, and Ukraine, which are not  
420 members of the EU, but account for a considerable share of overall capacity  
421 expansion in the region.

## 422 5 Conclusion and Policy Implications

423 Different pathways exist to achieve the goal of carbon neutrality—pledged  
424 by the international community under the Paris Agreement and increasingly  
425 also contained in binding national and subnational legislation. Regardless  
426 of the path that is ultimately taken, substantial amounts of investment in  
427 renewable energy will be required. Financing conditions and de-risking of  
428 investment projects play a critical role for the achievement of carbon neu-  
429 trality. Governments have the opportunity to lower some of the economic  
430 dead-weight cost of mitigating climate change through coordinated intro-  
431 duction of a guarantee mechanism at the global level.

432 While a global guarantee mechanism has the potential to reduce large  
433 amounts of dead-weight cost and thereby speed up the pace of decarboniza-  
434 tion, its roll-out on a global level will prove a political challenge. If success-  
435 fully implemented, a guarantee mechanism at the global level can unlock  
436 remarkable savings in the investment necessary to fight climate change. We  
437 have quantified the net present value of potential savings for renewable elec-  
438 tricity support as exceeding US\$<sub>2018</sub> 1 trillion, distributed across the globe  
439 (cf. Figure 2). A guarantee facility can render these savings possible by  
440 pooling individual project risk and country-level risk, creating a more ef-  
441 ficient market for projects involving electricity generation from renewable  
442 sources.

443 So far, multilateral cooperation on climate finance has proven to be  
444 perennially difficult. Yet there is precedent for collaboration between the

445 main multilateral development banks. Given existing international flows of  
446 public funds into renewable energy, the average yearly funding requirements  
447 of US\$<sub>2018</sub> 29 billion until 2055 are not outright unrealistic. In future ex-  
448 tensions of this line of work, it would be insightful to internalize the cost  
449 of participation and funding in a game theoretical bargaining approach.  
450 This could yield valuable insights for donor countries regarding the concrete  
451 funding requirements. While the savings would most likely shift based on  
452 bargaining outcomes, the acceptance of a comparable mechanism is likely  
453 to rise. With the mechanism stepping in for considerable risks, the percep-  
454 tion of its fairness is essential for its successful introduction and sustained  
455 operation.

456 Policy makers should further introduce a modest participation fee for  
457 project developers for multiple reasons. Such a fee can, first, help cover  
458 operation and maintenance expenses of the guarantee mechanism, and also  
459 offset a significant share of the mechanism's capitalization requirement. Sec-  
460 ond, it and the partial or full indemnification of the guarantee mechanism  
461 by host countries might help to reduce moral hazard of participants in the  
462 mechanism. A future extension of our study could evaluate such moral haz-  
463 ard consideration on the project- and country-level, and also practical and  
464 equity implications of alternative recovery options in the event of default.

465 Importantly, the transition to a decarbonized electricity system at the  
466 pace and scale assumed in this article will depend on the concurrent adop-  
467 tion of numerous other policies and measures, for instance to create an  
468 enabling regulatory context (e.g. streamlined permitting and siting rules)  
469 and secure adequate investment in transmission, distribution and storage  
470 infrastructure. The multilateral guarantee mechanism described in this ar-  
471 ticle would thus be no panacea, and instead need to be part of a broad  
472 portfolio of efforts at the international, national, and local level to advance  
473 the energy transition.

474 Still, policy makers should be aware that the estimated savings from a  
475 guarantee facility can greatly outweigh its costs, offering a powerful way of

476 leveraging limited public funds to scale up private renewable energy invest-  
477 ment and close the substantial gap in climate finance. Cost savings can,  
478 for instance, free up resources for adequate investments in transmission and  
479 distribution infrastructure, which form an essential condition for the uptake  
480 of a growing share of renewable resources.

481 Acting against climate change is ultimately inevitable. Still, the many  
482 and uncertain promises of technological advancement complicate the de-  
483 velopment of a clear path forward for all countries. Almost all possible  
484 roadmaps are linked to investment and thereby to the financial markets.  
485 Our policy proposal offers a relatively simple, but effective and scalable  
486 instrument to promote decarbonization efforts at the global level.

## 487 **Methods**

488 We calculate the effects of a guarantee mechanism on remuneration in three  
489 steps. First, we define worldwide capacity expansion pathways for solar  
490 and photovoltaics. Second, we model multi-unit procurement auctions for  
491 renewable electricity support for 14 representative countries. Third, we  
492 calculate the cost of debt (CoD) and cost of equity (CoE) with and without  
493 a guarantee mechanism and feed the resulting weighted average cost of  
494 capital (WACC) into the simulation. Note that developers use the WACC  
495 to account for risk after construction, i.e. after resolving the uncertainty  
496 modelled by the real option in our auction model. The approach, data  
497 sources and assumptions for each step are specified below.

### 498 **Capacity Expansion Pathway**

499 In the first step, we use data from [Jacobson et al. \[2018\]](#). Their capacity  
500 expansion pathways for 100 % renewable electricity supply by 2050 cover  
501 139 countries. We take the capacity additions until 2020, 2025, and 2030  
502 for wind onshore and solar photovoltaics, including rooftop photovoltaics

503 and allocate equal shares of capacities to each year between 2020 and 2030.

## 504 Multi-unit Procurement Auction

505 In the second step, we compute demanded feed-in tariffs for the capacities  
 506 using the model for multi-unit renewable electricity support auctions devel-  
 507 oped in [Matthäus et al. \(2019\)](#). We present a brief version of the auction  
 508 model here and refer the reader to their work for details on mathematical  
 509 proofs and extended discussions.

510 We consider  $N$  risk-neutral bidders who are ex-ante uncertain about the  
 511 number of competing bidders. In an auction, the government procures  $K \in$   
 512  $\mathbb{N}$  megawatt of renewable generation capacity. Each bidder  $i \in \{1, \dots, N\}$   
 513 can offer and develop several projects  $h \in \{1, \dots, H^i\}$ . The capacity of a  
 514 project is a multiple of a minimum increment of  $k$  kilowatt. Bidders submit  
 515 a bid for each project, consisting of the capacity and the required feed-in  
 516 tariff per MWh of electricity from that project.

517 We model the cost of a project using the levelized cost of electricity  
 518 (LCOE). This measure incorporates the entire cost of electricity produc-  
 519 tion, taking into account development, production, interest payments, and  
 520 insurance, as well as the lifetime of the project, cf. Equation [\(9\)](#). If a  
 521 project receives its LCOE for each MWh produced, it breaks exactly even  
 522 [\[İşlegen and Reichelstein, 2011\]](#).

523 Due to uncertainty about future labour cost and material cost, among  
 524 other factors, the future evolution of LCOE is uncertain at the time of  
 525 bidding. Accordingly, we model the LCOE of project  $h$  of firm  $i$  as stochastic  
 526 process  $(L_t^{ih})_{t \geq 0}$ . To ensure analytic tractability, we follow the literature  
 527 on real options [e.g., [Merton, 1977](#), [McDonald and Siegel, 1986](#), [Dixit and](#)  
 528 [Pindyck, 1994](#)] and use a geometric Brownian motion

$$dL_t^{ih} = \mu^{ih} L_t^{ih} dt + \sigma^i L_t^{ih} dB_t^{ih}, \quad (1)$$

529 where  $\mu^{ih}$  is the drift,  $\sigma^i$  is the volatility, and  $(dB_t^{ih})_{t \geq 0}$  are the increments of

530 a standard Brownian motion with an arbitrary correlation structure. Prior  
 531 to bidding at  $t = 0$ , each bidder privately observes two signals: the current  
 532 LCOE  $L_0^{ih}$  for each of its projects  $h$ , and its volatility  $\sigma^i$ . We assume that  $L_0^{ih}$   
 533 and  $\sigma^i$  are i.i.d. continuous random variables in line with classic auction  
 534 theory [e.g., [Riley and Samuelson, 1981](#), [Myerson, 1981](#)]. In the following,  
 535 we omit indices  $i$  and  $h$  from processes and parameters where no confusion  
 536 can arise to improve readability.

537 We assume a competitive environment of projects in which there is an  
 538  $\epsilon > 0$  such that the joint density  $f_{L_0, \sigma}(x)$  is bounded below by  $\epsilon$ , i.e.,  
 539  $f_{L_0, \sigma}(x) \geq \epsilon$  for all  $x$  in the support. This ensures that each bidder has com-  
 540 petitors with similar LCOE and volatility if participation is large enough.

541 Bidders submit their bids  $b^{ih}$  for each project based on their signals  
 542 about their own projects and their expectations about their competitors'  
 543 projects. The auctioneer evaluates all bids and chooses winning projects,  
 544 i.e. the lowest bids. We assume that bidders are remunerated according  
 545 to uniform pricing: all projects receive the marginal bid  $p$  for one unit of  
 546 electricity generated. The permission to build renewable electricity capacity  
 547 for the specified feed-in tariff stays valid until time  $t = T$ . Bidders who do  
 548 not develop their capacity within this grace period lose the permits they  
 549 win in the auction.

550 To stimulate high realization rates, auctioneers typically charge penalties  
 551 for non-realization of projects [e.g., [del Río and Linares, 2014](#), [Kreiss et al.,](#)  
 552 [2017](#)]. The penalty is usually implemented as a non interest-bearing deposit  
 553 posted to the auctioneer prior to the auction and refunded in case of timely  
 554 completion. To make penalties comparable to the LCOE, we scale the  
 555 deposit to a payment  $P$  per unit of energy.

556 We populate our model with two types of bidders: naïve bidders who  
 557 determine their valuation according to net present cost (NPC) and bidders  
 558 who determine their valuation according to (real) option based cost (OBC).  
 559 NPC bidders fail to recognize the flexibility of non-realization embedded in  
 560 the auctioned contracts, while OBC bidders factor it in. Existing litera-



561 ture provides evidence for the existence of both bidder types [e.g., Paddock  
 562 et al., 1988, Quigg, 1993, Graham and Harvey, 2001, Moel and Tufano,  
 563 2002, Cunningham, 2006, Bulan et al., 2009, Denison et al., 2012, Wang  
 564 et al., 2012, Kellogg, 2014, Holst et al., 2016, Ihli et al., 2018] and Matthäus  
 565 et al. [2019] investigates the matter empirically for the case of renewable  
 566 electricity support auctions in the United Kingdom and Germany. The em-  
 567 pirical approach elicits a share of 35 % NPC bidders in the German auction  
 568 for off-shore wind support, which we employ in the present model as well.

569 We use a risk neutral approach to determine project valuations for both  
 570 bidders. Following standard theory [Black and Scholes, 1973, Duffie, 2010],  
 571 we define a constant risk-free interest rate  $r$  and a risk-free version of the  
 572 LCOE process

$$dL_t^* = rL_t^*dt + \sigma L_t^*dB_t^*, \quad (2)$$

573 where  $(dB_t^*)_{t \leq 0}$  are the increments of the Brownian motion under the equiv-  
 574 alent martingale measure  $\mathbb{Q}$ . The discounted process  $e^{-rt}L_t^*$  is a martingale  
 575 under  $\mathbb{Q}$ . Hence,  $\mathbb{E}_0^*(e^{-rt}L_t) = L_0$ , with  $\mathbb{E}_0^*$  the expectation at time  $t = 0$   
 576 under  $\mathbb{Q}$ . Consequently, NPC bidders are indifferent when to develop a  
 577 project. To simplify a comparison with OBC bidders, we assume that for  
 578 NPC bidders the awarded contract is equivalent to a standard forward con-  
 579 tract with maturity at  $T$  and risk-free price  $\mathbb{E}_0^*[L_T] = e^{rT}L_0$ . Accordingly,  
 580 the expected net present value per MWh for an NPC bidder equals the dis-  
 581 counted difference between the tariff  $p$  the bidder receives and the expected  
 582 LCOE at time  $T$ , i.e.,

$$\text{NPV}(L_0, p) = e^{-rT}(p - e^{rT}L_0). \quad (3)$$

583 OBC bidders are interested in the value  $W^{ih}$  of the European put option  
 584 with maturity  $t = T$  and payout profile per unit capacity

$$\max(p - L_T, -P). \quad (4)$$

585 In contrast to standard put options, the payout can be negative and is  
 586 bounded below by  $-P$ , reflecting the penalty for non-realization. Using  
 587 standard arguments for risk neutral valuation, the option value is given by

$$W^{ih}(L_0^{ih}, \sigma^i, p, P) = -L_0^{ih}\Phi(z) + e^{-rT} \left( (p + P)\Phi\left(z + \sigma^i\sqrt{T}\right) - P \right),$$

$$z := -\frac{\ln \frac{L_0^{ih}}{p+P} + \left(r + \frac{\sigma^{i2}}{2}\right)T}{\sigma^i\sqrt{T}}, \quad (5)$$

588 where  $\Phi$  is the cumulative distribution function of a standard  
 589 normal distribution.

590 Bidders determine their bids based on their valuation. Following argu-  
 591 ments from asymptotic auction theory [Swinkels, 2001, Cripps and Swinkels,  
 592 2006], we can assume that bidders bid truthfully, i.e. bid their reservation  
 593 price. For NPC bidders, this is

$$0 = \mathbb{E}_0^*[\text{NPV}(L_0^{ih}, p)] = e^{-rT}(p - \mathbb{E}_0^*[L_T^{ih}]) = e^{-rT}(p - e^{rT}L_0^{ih}), \quad (6)$$

594 which yields a reservation price of

$$\text{NPC}(L_0^{ih}) := e^{rT}L_0^{ih}. \quad (7)$$

595 For OBC bidders, the unique option based cost  $\text{OBC}(L_0^{ih}, \sigma^i, P)$  is implicitly  
 596 defined by

$$W^{ih}(L_0^{ih}, \sigma^i, \text{OBC}(L_0^{ih}, \sigma^i, P), P) = 0. \quad (8)$$

597 We simulate bids for renewable electricity support auctions in 14 coun-  
 598 tries representing 14 regions (cf. Table 1) for 11 years between 2020 and  
 599 2030. To employ the model, we require data on the regulatory framework  
 600  $(K, T, P)$ , data on the surrounding economic environment  $(r)$ , and data  
 601 concerning bidders  $(N, \sigma, L_t)$ .

602 We use auctioned capacity  $K$  from [Jacobson et al. 2017] as previously  
 603 described, assume a maturity of 4.5 years and a penalty of 15,000 US\$<sub>2018</sub>/MW

604 for offshore wind and 50,000 US\$<sub>2018</sub>/MW for solar photovoltaics, based on  
 605 the German legislation [Deutscher Bundestag, 2014]. The penalty translates  
 606 to cost  $P$  of 0,2–1,3 US\$<sub>2018</sub>/MWh and 1,6–4,8 US\$<sub>2018</sub>/MWh, respectively,  
 607 depending on capacity factors and risk-free rates of the regions in our model,  
 608 assuming the life time of a plant equals 25 years. For risk-free rates, we use  
 609 the average yield of 10-year government bonds in 2018 for the respective  
 610 representative country of each region.

611 To elicit  $N$ , we take the average participation of past auctions in Ger-  
 612 many and find that about 150 bidders participate per 1000 MW auctioned,  
 613 each bidder offering between 1 and 3 projects with equal probability. Volatil-  
 614 ities range between 0 % and 15 % according to [Kost et al. 2018], for which  
 615 we assume a symmetric triangular distribution. To incorporate variability  
 616 in the quality of the construction site, we use the approach of [Heck et al.  
 617 2016], who sample LCOE for different technologies by treating the inputs  
 618 of the LCOE calculation as random variables.

619 The basic LCOE formula of [Heck et al. 2016], given in (9) comprises  
 620 an annual payment  $A$ , associated with initial capital expenditure, fixed  
 621 operation and maintenance cost  $O\&M_F$ , a capacity factor  $C_f$  of the plant,  
 622 and variable operation and maintenance cost  $O\&M_V$ :

$$\text{LCOE} = \frac{A + O\&M_F}{8760 \cdot C_f} + O\&M_V. \quad (9)$$

623 The formula for the annualized payment  $A$  is given in (10) and depends on  
 624 the WACC  $w$ , the capital expenditure of the cost  $C_c$ , and the number of  
 625 payments  $n$ , assumed to be the lifetime in years of the plant:

$$A = C_c \left[ w + \frac{w}{(w + 1)^n - 1} \right]. \quad (10)$$

626 Further, [Heck et al. 2016] propose probability distribution and ranges of  
 627 support for different technologies in the United States. We adapt their  
 628 setting for our representative countries.

629 For  $O\&M_F$ ,  $O\&M_V$ , and  $C_c$  we determine the base cost case relying on  
 630 [Heck et al., 2016, Kost et al., 2018] and use a capital scalar proposed by  
 631 [Morris et al., 2019] to scale it to regional level. The capital scalar accounts  
 632 for region-specific cost of labour and capital, among others. We source  
 633 capacity factors from [Jacobson et al., 2017] and scale the values to the  
 634 support for probability distributions based on [Heck et al., 2016, Matthäus  
 635 et al., 2019]. We discuss our approach to calculate the WACC  $w$  below. We  
 636 include a list of parameters used in the simulation in the online appendix,  
 637 cf. Tables 3 and 4.

## 638 Risk Reduction and Effect on Cost of Debt and Cost 639 of Equity

640 In the third step, we vary the WACC  $w$  for a case without and with guar-  
 641 antee mechanism to reflect a change in investment risk after resolving the  
 642 uncertainty modelled by the real option. Varying  $w$  affects LCOE via Equa-  
 643 tion (10) and thereby changes bids via equations (7) and (8).

644 The WACC is defined as

$$\text{WACC} = \text{CoD} \frac{D}{D + E} + \text{CoE} \frac{E}{D + E}, \quad (11)$$

with CoD the cost of debt, CoE the cost of equity, and  $E$  and  $D$  the amount of equity and debt, respectively. For our simulation, we use a debt share of 80% for all technologies and countries according to industry standard [Egli et al., 2018]. To construct country-level CoD and CoE, we start from the risk free rates  $r$  based on the yield of 10-year government bonds and add a default risk spread (DS) or an equity risk premium (ERP), respectively [Damodaran, 2019]. This yields

$$\text{CoD} = r + \text{DS}, \text{ and} \quad (12)$$

$$\text{CoE} = r + \text{ERP}. \quad (13)$$

645 Estimated CoD and CoE are very close to industry data, where the latter is  
646 available. We opt for a consistent database in our model and use numbers  
647 based on [Damodaran \[2019\]](#) throughout and do not differentiate WACC for  
648 different technologies. We assume that a guarantee mechanism reduces the  
649 WACC by the default risk spread, reducing the risk of failure to pay. We  
650 include the parameters on financing cost used in the simulation in the online  
651 appendix, cf. Tables [3](#) and [4](#).

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## 907 **Endmatter**

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<sup>915</sup> **Online Appendix**



This table presents the input parameters used for simulating bids in the auctions for offshore wind in 14 representative countries. We report capacities annually auctioned from 2020–2025 and from 2026–2030. Following Heck et al. [Heck et al. \(2016\)](#), we use a truncated normal distribution for CAPEX and capacity factor, and use a triangular distribution for  $O\&M_F$ . We report range, mean, and standard deviation (SD) for capital expenditures (CAPEX) and capacity factor, and range and mean for fixed operation and maintenance cost ( $O\&M_V$ ). We report the constant values used for variable operation and maintenance cost ( $O\&M_V$ ), risk-free rate ( $r$ ), cost of debt (CoD), cost of equity (CoE), default risk spread (DR). All \$ are in US\$<sub>2018</sub>.

	Capacity [MW]		CAPEX [\$/kW]			$O\&M_F$ [\$/kW]			Capacity factor [%]			WACC components [%]			
	2020	2026	Range	Mean	SD	Range	Mean	SD	Range	Mean	SD	r	CoD	CoE	DR
	–2025	–2030													
QAT	20	24	475-633	554	111	6.5-25.9	16.2	0.002	33-48	40	8	4.2	6.9	10.8	0.7
AUS	3619	4343	1740-2321	2030	406	23.8-95.1	59.4	0.008	26-37	32	6	2.6	4.7	9.2	0
BRA	17925	21510	1568-2090	1829	366	21.4-85.7	53.5	0.007	12-17	14	3	10.6	15.9	20.7	3.4
CHL	835	1003	1568-2090	1829	366	21.4-85.7	53.5	0.007	12-17	14	3	4.6	7.4	11.6	0.8
CHN	95901	115081	475-633	554	111	6.5-25.9	16.2	0.002	32-47	40	8	3.7	6.4	10.6	0.8
GER	5933	7120	2042-2723	2383	477	27.9-111.6	69.7	0.009	29-41	35	7	0.5	2.5	6.4	0
ITA	4673	5607	2042-2723	2383	477	27.9-111.6	69.7	0.009	30-43	36	7	2.6	7.1	11.6	2.5
IND	43112	51734	1136-1515	1326	265	15.5-62.1	38.8	0.005	31-44	37	8	7.7	11.9	16.3	2.2
NGA	1862	2234	834-1112	973	195	11.4-45.6	28.5	0.004	25-36	31	6	14.2	22.4	27.8	6.2
RUS	23172	27806	475-633	554	111	6.5-25.9	16.2	0.002	33-47	40	8	7.9	12.7	17.3	2.8
IDN	9319	11183	1251-1668	1460	292	17.1-68.4	42.7	0.006	09-13	11	2	7.4	11.6	16.0	2.2
EGY	3838	4606	834-1112	973	195	11.4-45.6	28.5	0.004	25-36	31	6	16.4	25.8	31.4	7.3
USA	46651	55981	1582-2110	1846	369	21.6-86.4	54.0	0.007	28-40	34	7	2.9	4.9	8.9	0
ZAF	7244	8693	834-1112	973	195	11.4-45.6	28.5	0.004	25-36	31	6	8.7	13.2	17.7	2.5

Table 3: Input Parameters for Simulating Bids in Offshore Wind Auctions in 14 Regions Worldwide

This table presents the input parameters used for simulating bids in the auctions for solar photovoltaics in 14 representative countries. We report capacities annually auctioned from 2020–2025 and from 2026–2030. Following Heck et al. (2016), we use a truncated normal distribution for CAPEX, capacity factor, and  $O\&M_F$ . We report range, mean, and standard deviations (SD) for capital expenditures (CAPEX), fixed operation and maintenance cost ( $O\&M_F$ ), and capacity factor. We report the constant values used for risk-free rate ( $r$ ), cost of debt (CoD), cost of equity (CoE), default risk spread (DR). All \$ are in US\$<sub>2018</sub>.

	Capacity [MW]		CAPEX [\$/kW]		$O\&M_F$ [\$/kW]		Capacity factor [%]			WACC components [%]					
	2020	2026–2030	Range	Mean	SD	Range	Mean	SD	Range	Mean	SD	$r$	CoD	CoE	DR
QAT	6815	8178	229-305	267	53	2,7-12,9	7,8	2,5	15-22	19	3	4,2	6,9	10,8	0,7
AUS	12871	15446	839-1118	979	196	9,9-47,3	28,6	9,3	15-22	18	3	2,7	4,7	9,2	0,0
BRA	34587	41504	756-1007	882	176	8,9-42,6	25,7	8,4	15-22	18	3	10,6	15,9	20,7	3,4
CHL	3380	4056	756-1007	882	176	8,9-42,6	25,7	8,4	15-22	18	3	4,6	7,4	11,6	0,8
CHN	400465	480558	229-305	267	53	2,7-12,9	7,8	2,5	14-20	17	3	3,7	6,4	10,6	0,8
GER	33040	39648	984-1312	1148	230	11,6-55,5	33,5	11,0	11-15	13	2	0,5	2,5	6,4	0,0
ITA	18732	22478	984-1312	1148	230	11,6-55,5	33,5	11,0	11-15	13	2	2,6	7,1	11,6	2,5
IND	136104	163325	548-730	639	128	6,5-30,9	18,7	6,1	15-21	18	3	7,7	11,9	16,3	2,2
NGA	34783	41740	402-536	469	94	4,7-22,6	13,7	4,5	14-20	17	3	14,2	22,4	27,8	6,2
RUS	28829	34595	229-305	267	53	2,7-12,9	7,8	2,5	11-16	13	2	7,9	12,7	17,3	2,8
IDN	32586	39103	603-804	704	141	7,1-34,0	20,5	6,7	14-20	17	3	7,4	11,6	16,0	2,2
EGY	13149	15779	402-536	469	94	4,7-22,6	13,7	4,5	14-20	17	3	16,4	25,8	31,4	7,3
USA	132388	158866	763-1017	890	178	9,0-43,0	26,0	8,5	13-18	15	2	2,9	4,9	8,9	0,0
ZAF	13088	15706	402-536	469	94	4,7-22,6	13,7	4,5	14-20	17	3	8,7	13,2	17,7	2,5

Table 4: Input Parameters for Simulating Bids in Solar Photovoltaics Auctions in 14 Regions Worldwide

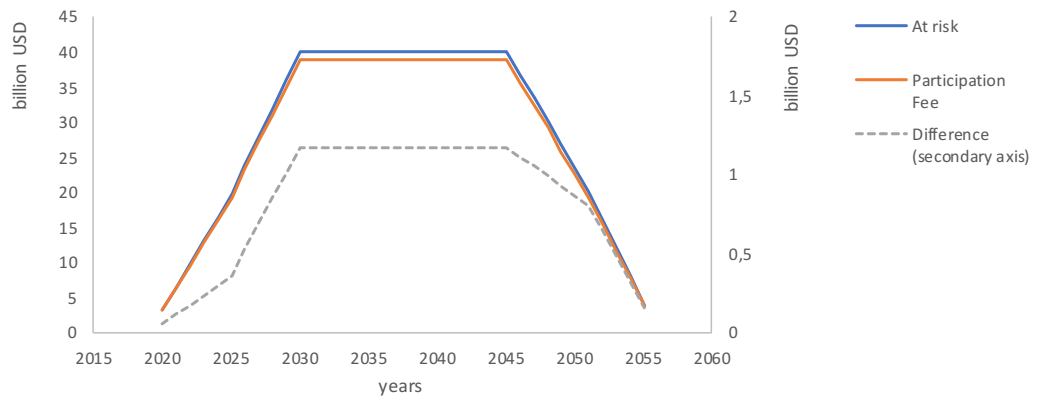


Figure 3: Money at risk, income from participation fees and respective difference plotted per year. Note that we report values until 2055 since the assets constructed in 2030 are assumed to have 25 years lifetime.

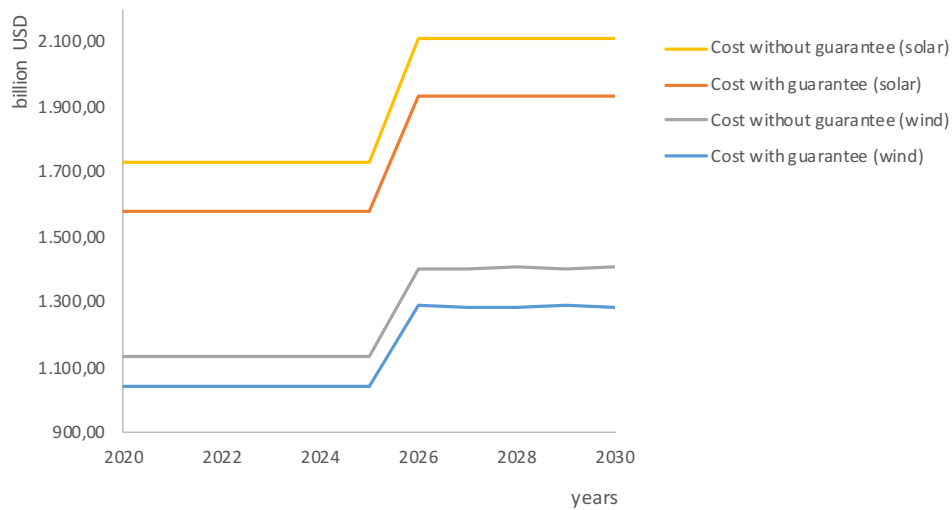


Figure 4: NPV of remuneration cost for all assets constructed in the respective year. Savings per year are sufficient to cover operating cost.